

IPRIS VALIDATION SERVICES

Client: A UK Research Organisation

Sector: Research Institutes

Service: Patent Validation Services

Expertise: IP Management

As an existing patent renewals client, as well as an IP Pragmatics client, the UK Government Research Organisation were aware of the validation services offered by IPRIS. As a result, they requested a comparative quote from IPRIS on receiving a quote from their patent attorney for validation of one of their European patents.

Objectives:

The Organisation and its licensee wanted to reduce its costs for European validations without compromising the quality of its patents during the translation. The patent attorney's quote provided them with a single fee for each country without an insight into how the costs were distributed.

Approach:

IPRIS was confident that the translations supplied through its own network of providers would be on par with the high standards offered to the client through their patent attorneys – the difference being that the translation costs would be lower, as would IPRIS' service fee. As it is standard procedure, IPRIS was happy to supply the client with a quote which included a full breakdown of costs.

To meet the needs of its client, IPRIS was able to provide a cost-effective service – complete the nationalisation of the patent in all designated European countries and clarify the validation process for them so that they knew exactly what they were paying for and were able to make an informed comparison between the quote of the patent attorney and IPRIS' quote.

Result:

The IPRIS quote was over 30% lower than the quote from the Organisation's patent attorney. If the validation were to be carried out in all 22 countries that were quoted for, IPRIS would have saved the Organisation almost £13,000. The Organisation chose to process the validation through IPRIS and validate in 17 countries making a saving of more than £8,000 in comparison to what they would have paid through the services of their patent attorneys. Moreover, the Organisation were satisfied that quality was not at all compromised.

Now:

IPRIS is handling the renewals for the national patents in the validated countries. It would also be possible to automatically monitor upcoming validations within the Organisation's patent renewals portfolio and supply them with a quote when a validation is due.

“We were impressed with the ease of using the IPRIS validation service. This worked seamlessly with our existing patent attorney and meant we, and our licensee, made significant cost savings with very little extra administration. IPRIS are now handling the renewals on the validated cases, giving us further cost savings.”

Patent Manger, UK research organisation

